

COLLECTION OF FACT SHEETS FROM NAT. WORKSHOPS WITH PROJECT IDEAS AND RESEARCH DEMAND-OFFER IN 9 CEEC

Project Acronym

PROCEED

Project full title

PRomotion and coordination of environmental research in Central and Eastern Europe for a sustainable Development with the support of the Enterprise Europe Network

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Project Coordinator	Simona Haprian		CCIA ARAD

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1. DISTRIBUTION LIST

No.	Member Type	Organization	Contact Name
1.		Arad Chamber of Commerce, Industry and Agriculture	CCIA ARAD
2.		National Institute for Research&Development in Environmental Protection	NIRDEP
3.		Veneto Union of Chambers of Commerce-Veneto Euroinfocenter	EEN UCV
4.		Sogesca SRL	SOG
5.		Bulgarian Chamber of Commerce and Industry	BCCI
6.		Plovdiv Chamber of Commerce and Industry	PCCI
7.		Chamber of Commerce and Industry of Slovenia	SCCI
8.		Technology Development Center Osijek Ltd.	TERA OSIJEC
9.		Foundation for Management and Industrial Research - Skopje	MIR
10.		Institute Mihailo Pupin - Belgrade	PUPIN
11.		Heraklion Chamber of Commerce and Industry	HCCI
12.		Latvian Technological Center	LTC
13.		Lithuanian Innovation Center	LIC
14.		University of Warsaw	UW
15.		Agro Business Park AS	AGP

2. INTRODUCTION

2.1. Executive summary

PROCEED project focuses on communication and dissemination of environmental research results and practices originating in Central and Eastern European (CEE) countries towards industry, policy makers and public and private research centres (including Academia), with the aim to enhance the uptake of research results and foster the participation of CEE countries in EU-funded research projects through S&T cooperation with other European partners. The particular research sectors on which PROCEED project focuses are air pollution, chemical pollution and environmental technologies. The project partnership includes 9 CEE countries (6 new Member States and 3 Associated countries) and 3 EU countries adding together the amount of 15 partners.

The third work package (WP3) of the Proceed project is **Brokering of research results and practices**. In this work package the partners structured the PROCEED project communication system made of personal communication in national and international workshops and a web 2.0-based research social network, an interactive communication channel, specifically targeted at creating research opportunities.

The tasks of WP3 are:

Task 1 – Research Social Network (RSN)

Task 2 – National Workshops

2.2 The national workshops (in Bulgaria, Latvia, Lithuania, Poland, Romania, Slovenia, Croatia, F.Y.R. of Macedonia and Serbia)

2.3 Workshops in Italy, Denmark and Greece

Task 3 – International workshops

3.1 The international workshops in Bulgaria and Poland

3.2 The international workshop in Romania

Task 4 – Monitoring

4.1 Quantitative monitoring

4.2 Qualitative monitoring

4.3 Continuous monitoring

This document gives an overview about all the relevant issues related to the national workshops.

2.2. Deliverables of WP3

Deliverables of WP3 - Brokering of research results and practices are:

D3.1 Research social network set up and successfully managed

D3.2 Minutes of 33 national workshops

D3.3 Collection of fact sheets from National workshops with project ideas and research demand-offer in 9 CEE countries

3. OBJECTIVES OF NATIONAL WORKSHOPS

3.1 Background

Prior to the organization of national workshops, the partners created a database of all innovative environmental research practices and results originating in CEE countries (within WP1) and conducted a SWOT analysis of the existing channels and tools used to

communicate environmental research results in Europe with specific focus to Academia, policy makers and industry (within WP2). This enabled the start of the brokering and facilitation activities which are at the centre of the project. From an operative point of view, the main tools used were personal communication in national and international workshops and Research Social Network.

3.2 Objectives

With WP3 the partners created a structured communication network acting at different levels and with different tools in order to:

- promote directly the contents of the data base among research centres, policy makers and enterprises at regional national and EU level
- to create a direct contact between researchers with industry and policy makers
- to stimulate and organise the demand for research
- to find, organise and valorise the research offer
- to stimulate and organise the demand for technology transfer
- to increase the knowledge on intellectual property rights
- to involve public and private financing actors that can support the development of agreements and industrial projects (banks, policy makers, etc.)
- to increase the knowledge on intellectual property issues

National workshops, organized within Task 2.1 of this work package, were intended to create opportunities for exchanging research ideas, identifying unsolved industry and research issues, communicating with the environmental professionals from across the country, increasing the number of research institutions from Central Europe capable of participating in collaborative research projects and sharing information on Proceed project results and future activities. On the other hand, the aim of the workshops organized in Italy, Denmark and Greece was to find research institutions in these countries interested in starting S&T cooperation with partners in CEE countries.

4. ORGANIZATION OF WORKSHOPS

4.1 Overview

Within Task 2.1 of WP3, partners in all 6 new Member States (Bulgaria, Latvia, Lithuania, Poland, Romania and Slovenia) and 3 Associated Countries (Croatia, Former Yugoslav Republic of Macedonia and Serbia) organized a sequence of 3 National workshops in different areas of their countries. Also, within Task 2.2, additional workshops were organized in Italy, Denmark and Greece. Places and dates for organization of these workshops were considered carefully, trying to coincide, where possible, with other important and relevant events in the region.

Some details on the organization of workshops are given in the table below.

Table 1. Organized national workshops

Country	Title of the event	Location	Number of participants	Date
Bulgaria	Innovative solutions and technologies to reduce the environmental impact of packages	Plovdiv	32	25.09.2012
	Linking energy efficiency with environmental protection in production	Plovdiv	29	05.10.2012
	PROCEED Presentation and	Sofia	16	25.10.2012

	Sharing of Best Practices			
Croatia	1.INTERNATIONAL CONFERENCE "GREENING BUSINESS THOROUGH EEN"	Osijek	74	28.03.2012
	Promotion and coordination of research in the field of environmental protection for sustainable development in Central and Easter Europe through EEN	Osijek	18	24.05.2012
	EU fund opportunities and Promotion and coordination of research in the field of environmental protection for sustainable development in Central and Easter Europe through EEN	Osijek	47	17.10.2012
F.Y.R. of Macedonia	Presentation of EU programmes for support of eco-innovation	Skopje	16	28.05.2012
	Presentation of EU programmes for support of eco-innovation	Prilep	26	18.09.2012
	Eco-innovation, environmental research and PROCEED project	Skopje	27	20.10.2012
Latvia	European projects and standards for improvement of environmental indicators in Latvia	Hotel Radisson Blu Latvija, Riga	26	22.11.2012
	Energy audit and energy efficiency in industrial buildings	Institute of Physical Energetics, Riga	18	12.02.2013
	Creating green environment: eco-design and lifecycle approach in production	Hotel Radisson Blu Latvija, Riga	37	27.02.2013
Lithuania	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international competitiveness of Lithuanian SMEs through the environmental research?	Vilnius	11	19.09.2012
	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international competitiveness of Lithuanian SMEs through the environmental research?	Kaunas	19	24.09.2012
	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international	Klaipėda	24	27.09.2012

	competitiveness of Lithuanian SMEs through the environmental research?			
Poland	Commercialization of research projects	University of Warsaw, Warsaw	21	17.10.2012
	Technology Transfer and exchange of good practices in frames of EEN & PROCEED Project cooperation	Zamosc	12	06.12.2012
	Biogas plants in Poland and EU – technologies, profitability, implementations	Olsztyn	97	14.12.2012
Romania	PUBLIC VERSUS PRIVATE ENVIRONMENTAL RESEARCH	Arad	29	26.04.2012
	SWOT ANALYSIS ON RESEARCH OF ENVIRONMENTAL PROTECTION IN THE PRIVATE SECTOR	Arad	22	06.09.2012
	Boosting research in environmental protection field	Bucharest	25	31.10.2012
Serbia	Maximizing the value of environmental research	Chamber of Commerce and Industry of Serbia, Belgrade	20	28.03.2012
	Boosting and securing eco-innovations through new partnerships	Belgrade Fair	16	31.05.2012
	Combining environmental priorities with economic opportunities	Belgrade Ecofair	23	12.10.2012
Slovenia	Entrepreneurial workshop and matchmaking: incentives to innovative culture in companies, intellectual property and cooperation with RTD institutions	Regional Chamber of Commerce and Industry of Pomurje	34	18.12.2012
	Environment, social responsibility and development	Ljubljana	58	05.02.2013
Italy	Promoting the European Environmental Research	Verona Exhibition Centre	32	10.05.2012
Denmark	Opportunities in Denmark after your Ph.D. is done	Agro Business Park	16	28.06.2012
	Linking Research & Agriculture	Agromek Agricultural Trade fair in Herning	45	29.11.2012
Greece	NATIONAL WORKSHOP FOR RENEWABLE ENERGY	Heraklion	23	21.09.2012
	SMEs- Energy- Environment: Recent revolutions	Heraklion	45	20.12.2012

4.2 Content

The main topics of the national workshops in CEE countries were:

- sharing the research and innovation needs in local enterprises
- presentation of the PROCEED data base and opportunities for cooperation
- sharing the local environmental research results
- national and regional public and private financing opportunities
- proposals for national and / or regional agreements among policy makers, industry and research institutions
- collection of ideas for EU-funded research projects
- promotion of the Research Social Network
- intellectual property issues and Technology Transfer opportunities

On the other hand, the topics of the workshops in Italy, Denmark and Greece were:

- introduction of research offer and demand in project countries
- collection of proposals for concrete cooperation
- sharing contacts with relevant institutions
- presentation of the database of Best Available Environmental Results and Practices in CEE countries
- sharing project ideas for EU-funded research projects
- presentation of the Proceed RSN and its functionalities
- intellectual property issues and Technology Transfer opportunities

Each partner selected particular topics according to expected audience and their interests. All workshops in CEE countries were organized in national languages. International workshops in Italy, Denmark and Greece were organized in national and English languages.

Beside presentations, debates and brainstorming were organized during the events, aiming at motivating participants to actively contribute to the ideas and other inputs on research needs and priorities. During workshops, participants were motivated to actively contribute to the research ideas and other inputs on research needs and priorities.

At the end, workshops usually included discussions about the next steps to be taken to develop the research ideas into formal research problem statements which could become funded research projects.

For each national workshop, partners prepared brief summaries of the workshop results, including research needs and ideas for research projects. Partners used the common fact-sheet template previously prepared by the work package leader, Unioncamere del Veneto. These fact-sheets are given in the Annex of this deliverable.

4.3 National workshop participants

As defined in the DoW at least 15 participants per national workshop were expected. Majority of workshops were considerably above this expected number. The initial list of potential participants was:

- researchers from public and private institutions (among which participants in selected projects)
- local, regional and national policy makers
- potential private investors (banks, foundations etc.)
- enterprises interested in investing in research, eco-innovation, technology transfer.

The number of participants at each workshop is presented in the Table 1. Total number of participants was 938, thus having in average of 30.26 participants per event.

The next few figures show the distribution and total number of workshop participants grouped by their background.

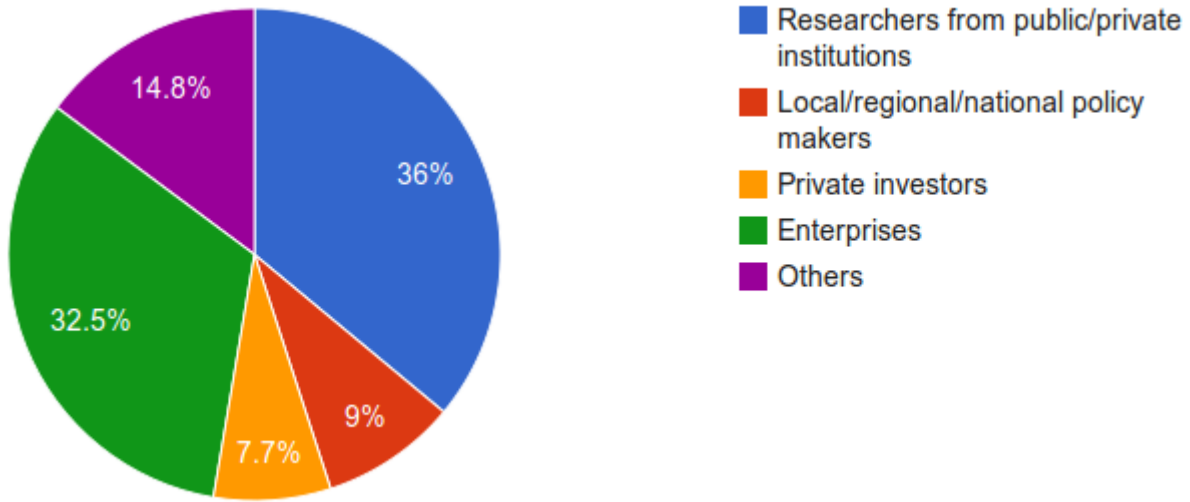


Figure 1: Distribution of workshop participants

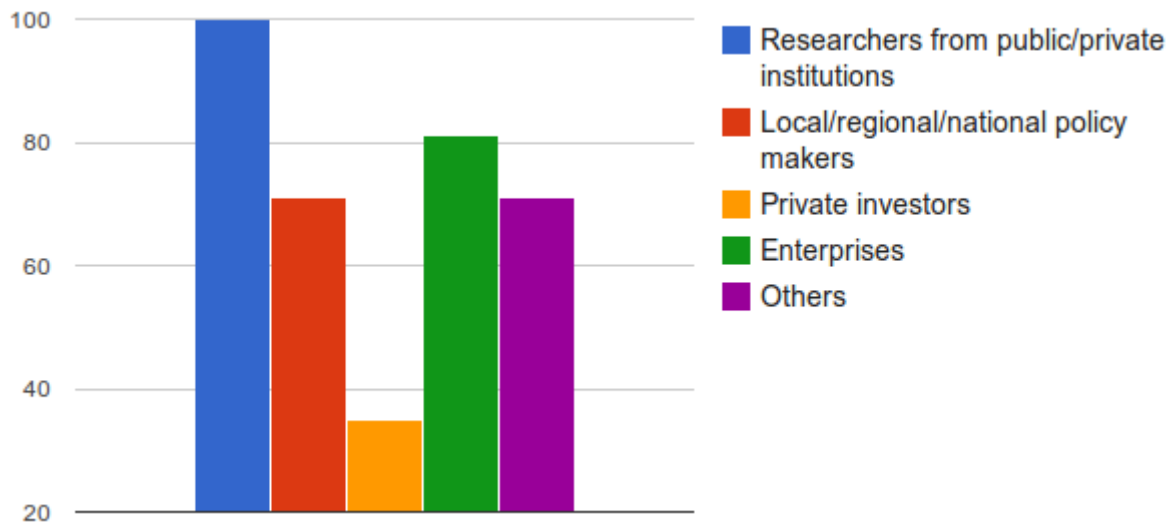


Figure 2: Presence of workshop participants

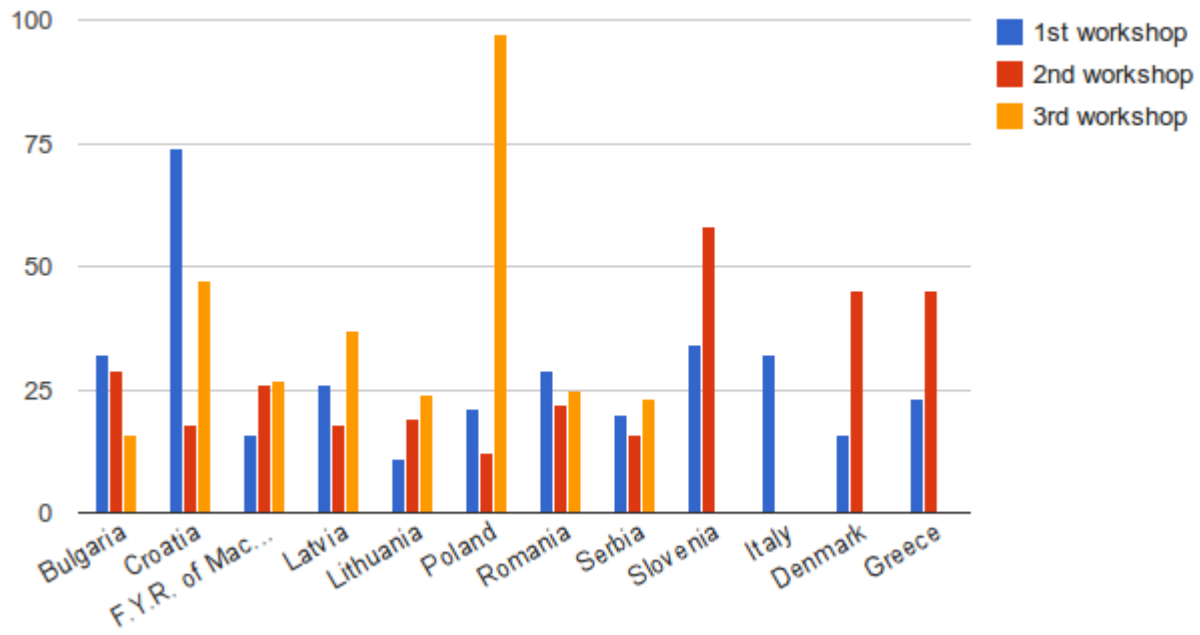


Figure 3: Number of workshop participants

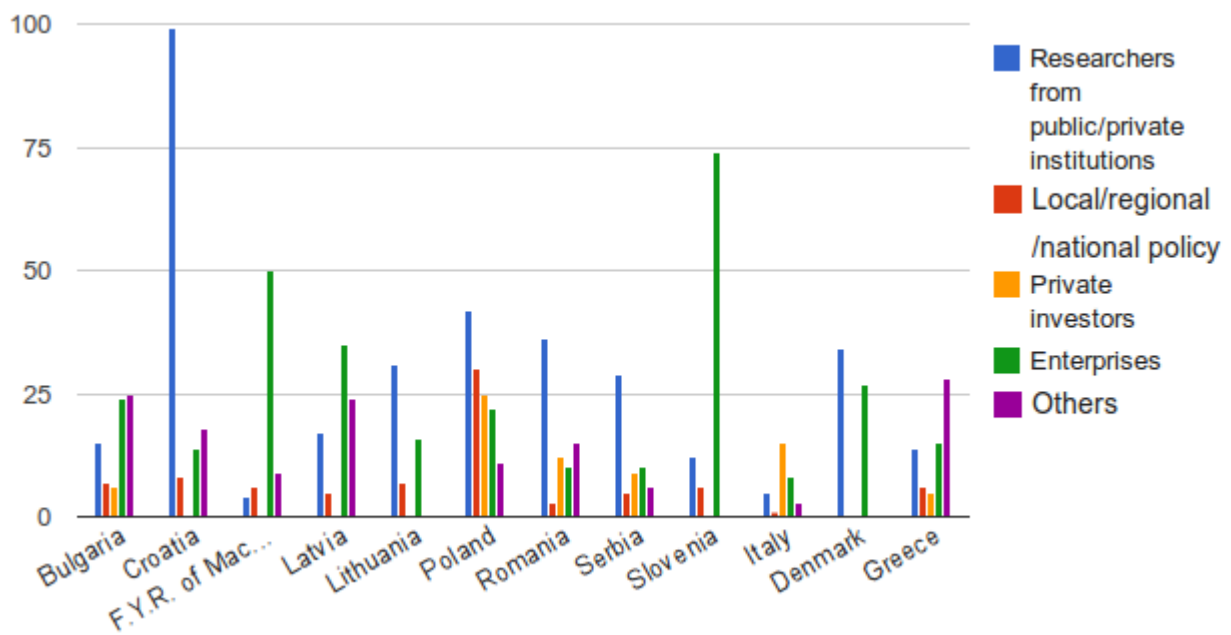


Figure 4: Number of participants with particular background

5. CONCLUSIONS

As an activity within Task 2.1 and Task 2.2 in WP3, national workshops were organized in 9 CEE countries and in Italy, Denmark and Greece.

Some of the main achievements and impacts of Proceed national workshops are:

- promotion of Proceed database of environmental research practices and results
- promotion of Proceed SWOT analysis results

- creation of direct contacts between research centres and between researchers and industry
- increased awareness on intellectual property rights and funding possibilities in EU, FP7 and other related programmes
- increased participants' capacity for participation in FP7 and other related programmes
- promotion of opportunities for Transfer of Technology

It can be concluded that all workshops were successfully organized, with interesting and informative content, with the appropriate presentations given, and with good exchange of ideas between participants.

6. ANNEX – FACT SHEETS FROM NATIONAL WORKSHOPS

6.1 Fact sheets from national workshops in Bulgaria

6.1.1 First National workshop in Bulgaria

TITLE OF THE EVENT	International Technical Fair 2012 - Plovdiv Innovative solutions and technologies to reduce the environmental impact of packages	
DATE	25 Sept. 2012	
PLACE	Plovdiv, Bulgaria	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input checked="" type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Environmental technologies	
	2. Environmental pollution	
	3. Exchange of good practices	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - Environmental-friendly technologies in packaging - Solutions to minimize the effect of packages on environment, eco-design - Food safety
	Ideas for Research	
NUMBER OF PARTICIPANTS - 33	(4) Researchers from public/private institutions	(1) local/regional/national policy makers
	(3) private investors	(6) enterprises
	(18) others – mass media, business/trade associations, other stakeholders	

PROJECT PARTNER

Institution name: PCCI

Project Manager: Elena Boyadzhieva

Email: een@pcci.bg

6.1.2 Second National workshop in Bulgaria

TITLE OF THE EVENT	Linking energy efficiency with environmental protection in production	
DATE	5 October 2011	
PLACE	Plovdiv, Bulgaria	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input checked="" type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Environmental/energy management - EMAS, International standards	
	2. Environmental pollution	
	3. Environmental technologies	
	4. Exchange of good practices	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - Technologies to reduce environmental impact of production processes - Innovative solutions for energy efficiency in production -
	Ideas for Research	
NUMBER OF PARTICIPANTS - 29	(6) Researchers from public/private institutions	(1) local/regional/national policy makers
	(3) private investors	(12) enterprises
	(7) other stakeholders	

PROJECT PARTNER	
Institution name: PCCI	Project Manager: Elena Boyadzhieva
Email: een@pcci.bg	



6.1.3 Third National workshop in Bulgaria

TITLE OF THE EVENT	PROCEED Presentation and Sharing of Best Practices	
DATE	25.10.2012	
PLACE	Sofia	
TARGET	<input type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1. Presentation of PROCEED database	
	2. Sharing of best environmental practices	
	3. Financing opportunities	
	4.	

MAIN RESULTS	Research needs	<i>Higher involvement of SMEs needed in research projects.</i>
	Ideas for Research	<i>Best European practices in waste management and reduction of energy consumption.</i>
NUMBER OF PARTICIPANTS	(5) Researchers from public/private institutions	(5) local/regional/national policy makers
	() private investors	(6) enterprises
	() others	

PROJECT PARTNER

Institution name: Bulgarian Chamber of Commerce and Industry

Project Manager: Ms. Eleonora Carnasa

Email: een@bccibg

6.2 Fact sheets from national workshops in Croatia

6.2.1 First National workshop in Croatia

TITLE OF THE EVENT	1.INTERNATIONAL CONFERENCE "GREENING BUSINESS THOROUGH EEN" PROCEED-RSN DATABASE presented on Conference	
DATE	28.03.2012.	
PLACE	Osijek, Croatia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1.Project promotion: introducing PROCEED and RSN through oral presentation and paper work "PROCEED database – an European bridge between industry and environmental protection research". Presented by PhD Cristina Sirbu, other authors: PhD Deák Gy., M. Matei, C.Ene, PhD I. Stefanic	

MAIN RESULTS	Research needs	-exploitation of the EEN -creating communication network for environmental research results and practices
	Ideas for Research	-better synergy with existing networks, better communication and better understanding of research results by policy makers, increased number of research institutions
NUMBER OF PARTICIPANTS	40 Researchers from public/private institutions	8 local/regional/national policy makers
	0 private investors	14 enterprises
	12 others (media, guests)	

PROJECT PARTNER

Institution name TERA TEHNOPOLIS Osijek, Croatia

Project Manager prof.dr.sc. Ivan Štefanić

Email istefanic@tera.hr

6.2.2 Second National workshop in Croatia

TITLE OF THE EVENT	Workshop for young researchers/upperclassmen of Josip Juraj Strossmayer University Osijek: "Promotion and coordination of research in the field of environmental protection for sustainable development in Central and Easter Europe through EEN"	
DATE	24.05.2012.	
PLACE	TERA TEHNOPOLIS Osijek	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1. Legal forms in Entrepreneurship	
	2. Intellectual Property Issues	
	3. Technology Transfer	

MAIN RESULTS	Research needs	-to develop market for RTD results -education on Intellectual Property for start-ups and existing SMEs
	Ideas for Research	-networking of potential partners that are dealing with Intellectual Property Issues -collecting information on Technology Transfer through success stories
NUMBER OF PARTICIPANTS	15 Researchers/Upperclassmen from public/private institutions	0 local/regional/national policy makers
	0 private investors	0 enterprises
	3 others (employees – EEN staff)	

PROJECT PARTNER

Institution name TERA TEHNOPOLIS Osijek, Croatia

Project Manager prof.dr.sc. Ivan Štefanić

Email istefanic@tera.hr

6.2.3 Third National workshop in Croatia

TITLE OF THE EVENT	Workshop " EU fund opportunities and Promotion and coordination of research in the field of environmental protection for sustainable development in Central and Easter Europe through EEN "	
DATE	17.10.2012.	
PLACE	TERA TEHNOPOLIS Osijek	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1.Financing from EU funds	
	2.Intelectual Property Issues	
	3.Technology Transfer	
	4. Legal forms in Entrepreneurship	

MAIN RESULTS	Research needs	-easy available information on funding opportunities -financing IPR procedures to protect research results on EU level
	Ideas for Research	-ways of stimulating interest of SMEs for applying and developing new ideas -better networking of all subjects that are doing Technology Transfer
NUMBER OF PARTICIPANTS	44 Researchers/Upperclassmen and Professors from public/private institutions	0 local/regional/national policy makers
	0 private investors	0 enterprises
	3 others (university staff)	

PROJECT PARTNER
Institution name TERA TEHNOPOLIS Osijek, Croatia
Project Manager prof.dr.sc. Ivan Štefanić
Email istefanic@tera.hr

6.3 Fact sheets from national workshops in F.Y.R of Macedonia

6.3.1 First National workshop in F.Y.R of Macedonia

TITLE OF THE EVENT	Presentation of EU programmes for support of eco-innovation	
DATE	28.05.2012	
PLACE	Skopje, Macedonia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Eco-innovations: definition, market opportunities, from idea to business (I2B) and challenges.	
	2.Sources of funding: CIP Eco-innovation programme for market application and FP7 for RTD	
	3.How to apply for funding, call for proposals, IPR issues, partner search, role and support tools of EEN & PROCEED.	
	4. Collection of ideas for research and proposing future steps.	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - Eco-friendly packaging in food processing industry - System for eco-management in paper industry, with an emphasis on paper recycling - Technology for metal recycling and recovery
	Ideas for Research	<ul style="list-style-type: none"> - Energy efficient fruit dryer - Eco-packaging for toxic substances - Environmental protection by precision agriculture
NUMBER OF PARTICIPANTS	(2) Researchers from public/private institutions	(1) local/regional/national policy makers
	(0) private investors	(10) enterprises
	(3) others	

PROJECT PARTNER

Institution name: Foundation M.I.R.

Project Manager: Gabriela Kostovska Bogoeska

Email gabriela@mir.org.mk

6.3.2 Second National workshop in F.Y.R of Macedonia

TITLE OF THE EVENT	Presentation of EU programmes for support of eco-innovation	
DATE	18.09.2012	
PLACE	Prilep, Macedonia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Eco-innovations: definition, market opportunities, from idea to business (I2B) and challenges.	
	2.Sources of funding: CIP Eco-innovation programme for market application and FP7 for RTD	
	3.How to apply for funding, call for proposals, IPR issues, partner search, role and support tools of EEN & PROCEED.	
	4. Collection of ideas for research and proposing future steps.	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - Novel type of Eco material for construction industry - System for decentralized eco-production of dairy products - Methods for plastic recycling (PET) - System for eco management for electric components manufacturing
	Ideas for Research	<ul style="list-style-type: none"> - Eco management in manufacturing of composites materials - Eco-packaging for toxic substances - Eco friendly tobacco manufacturing - Small carbon footprint for marble industry - Building capacities for rural eco life cycle
NUMBER OF PARTICIPANTS	(1) Researchers from public/private institutions	(2) local/regional/national policy makers
	(0) private investors	(19) enterprises
	(4) others	

PROJECT PARTNER

Institution name: Foundation M.I.R.
Email gabriela@mir.org.mk

Project Manager: Gabriela Kostovska Bogoeska

6.3.3 Third National workshop in F.Y.R of Macedonia

TITLE OF THE EVENT	Eco-innovation, environmental research and PROCEED project	
DATE	20.10.2012	
PLACE	Skopje, Macedonia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Eco-innovations: definition, market opportunities, from idea to business (I2B) and challenges.	
	2.Presentation of PROCEED project	
	3.Supporting eco-innovation: partner search, IPR issues, role and support tools of EEN & PROCEED.	
	4. Collection of ideas for research and proposing future steps.	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - Eco-materials for flowerpot - System for automated fruit dryer with eco-management - Method for production of eco flowerpots - Energy efficient solar panel
	Ideas for Research	<ul style="list-style-type: none"> - Waste management in composites materials - Environmental and energy efficient equipment for electrical grid - Eco materials for 3D printing - Eco packaging for textile industry (underwear) - Systems and methods for production of ecological pellets.
NUMBER OF PARTICIPANTS	(1) Researchers from public/private institutions	(3) local/regional/national policy makers
	(0) private investors	(21) enterprises
	(2) others	

PROJECT PARTNER

Institution name: Foundation M.I.R.

Project Manager: Gabriela Kostovska Bogoeska

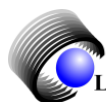
Email gabriela@mir.org.mk

6.4 Fact sheets from national workshops in Latvia

6.4.1 First National workshop in Latvia

TITLE OF THE EVENT	European projects and standards for improvement of environmental indicators in Latvia (Eiropas projekti un standarti vides kvalitātes rādītāju uzlabošanai Latvijā)	
DATE	22.11.2012	
PLACE	Hotel Radisson Blu Latvija, hall Gamma, Elizabetes str. 55, Riga, Latvia	
TARGET	X Researchers from public/private institutions	X local/regional/national policy makers
	<input type="checkbox"/> private investors	X enterprises
MAIN TOPICS	1) Results of PROCEED and Envimpact projects – dialogue between research and industry, basis for research on new directions on sustainable environmental solutions.	
	2) Environmental indicators in Latvia in the sectors of air pollution, chemical pollution, environmental technology – experience and problems, governmental policy and its implementation, lack of governmental support.	
	3) Experience of Latvian Association of Mechanical Engineering and Metalworking industries and Latvian association of light industries in reaching the environmental indicators. Possible collaboration in frames of PROCEED and Envimpact projects.	
	4) Other environment related initiatives and projects – FP7, Prism, EEN-Pact, Enterprise Europe Network – collaboration opportunities between research and industry;	

MAIN RESULTS	Research needs	<p>1) Waste management sectors require a lot of solutions for fulfilling environmental criteria;</p> <p>2) Governmental institutions and municipalities need to be educated on applications of sustainable resources in relation with environmental issues.</p> <p>3) SMEs in Latvia need to be more actively involved in research projects for their own benefit in environmental performance.</p>
	Ideas for Research	<p>1) The renewable resources are still an undigested sector in Latvia – especially renewable fibres. New research projects can be developed in these sectors. Governmental support is needed.</p> <p>2) Further uptake of the existent research results in environmental sector.</p> <p>3) Utilization of building and textile waste.</p>



NUMBER OF PARTICIPANTS	(9) Researchers from public/private institutions	(4) local/regional/national policy makers
	(0) private investors	(9) enterprises
	(4) others	

PROJECT PARTNER

Institution name: **Latvian Technological center** Project Manager: Dzintra Znotiņa

Email: dzintra.znotina@inbox.lv

6.4.2 Second National workshop in Latvia

TITLE OF THE EVENT	Discussion workshop: Energy audit and energy efficiency in industrial buildings (Energoaudits un energo efektivitāte industriālajās ēkās)	
DATE	12.02.2013	
PLACE	Institute of Physical Energetics, Aizkraukles str. 21 – 327., Riga, Latvia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1) Results of PROCEED – project platform and data-base, dialogue between research and industry, basis for research on new directions on sustainable environmental solutions and energy-efficiency.	
	2) Collaboration between research and industry to create new approaches in energy efficiency for industrial premises. Participation in research and development programmes for development of sustainable buildings.	
	3) Environmental policy problems in Latvia: lack of support for energy efficiency solutions and the gap between the needs of entrepreneurs and the targets of the policy makers.	
	4) Other environment related initiatives and projects – EEN-Pact, Enterprise Europe Network – collaboration opportunities between research and industry, advanced new product development process and fulfilment of environment criteria;	

MAIN RESULTS	Research needs	<p>1) <i>Energy efficiency support on governmental and municipal level should be supervised – too often the public procurement is not evaluated properly.</i></p> <p>2) <i>Governmental institutions and municipalities need to be educated on applications of sustainable resources in energy efficient industrial buildings – also the cost of the materials.</i></p> <p>3) <i>SMEs in Latvia need to be more actively involved in research projects for their own benefit in environmental performance and energy efficiency.</i></p>
	Ideas for Research	<p>1) <i>Development of new energy efficient materials for sustainable buildings.</i></p> <p>2) <i>Development of flexible and easy to use energy audit tools for small industrial producers.</i></p> <p>3) <i>Research on most efficient building, insulation and roofing materials in line with the European energy efficiency criteria. Financial support is</i></p>



		<i>required.</i> <i>4) Statistic research on the present situation in Latvia: energy efficiency in public and industrial buildings – the need for energy efficiency improvements.</i>
NUMBER OF PARTICIPANTS	(4) Researchers from public/private institutions	(0) local/regional/national policy makers
	(0) private investors	(5) enterprises
	(9) others	

PROJECT PARTNER

Institution name: **Latvian Technological center** Project Manager: Dzintra Znotiņa

Email: dzintra.znotina@inbox.lv

TITLE OF THE EVENT	Creating green environment: eco-design and lifecycle approach in production. (Veidojot zaļāku vidi: Eko dizaina un dzīves cikla pieeja produktu ražošanā)	
DATE	27.02.2013	
PLACE	Hotel Radisson Blu Latvija, hall Gamma, Elizabetes str. 55, Riga, Latvia	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1) Results of PROCEED – dialogue between research and industry, basis for research on new directions on sustainable environmental solutions.	
	2) Collaboration between research and industry to provide sustainability and harmlessness of manufacturing in future. The need for eco-design and the life-cycle approach in manufacture.	
	3) Problems of environmental policy in Latvia: questions and solutions. Eco-design and life-cycle approach in manufacture – opportunities for new product development and fulfilment of environmental criteria.	
	4) Other environment related initiatives and projects – EEN-Pact, Enterprise Europe Network – collaboration opportunities between research and industry;	

MAIN RESULTS	Research needs	<p>1) Renewable fibres and waste-free products require both investment and research on implementation and applications.</p> <p>2) Governmental institutions and municipalities need to be educated on applications of sustainable resources in relation with environmental issues.</p> <p>3) SMEs in Latvia need to be more actively involved in research projects for their own benefit in environmental performance.</p> <p>4) Governmental and municipal institutions need to be educated on the environmental criteria and the needs for ecological production – SMEs lack support due to the weak knowledge and financial support of the policy makers.</p>
	Ideas for Research	<p>1) Eco-design and life cycle approaches in pharmaceutical, cosmetics, textile and construction sectors – opportunities and threats.</p> <p>2) The renewable resources are still an undigested sector in Latvia – especially renewable fibres. New research projects can be developed in these sectors. Governmental support is needed.</p>



		<p>3) <i>Renewal of the technical equipment in manufacturing to provide environmentally friendly, ecological and life-cycle approach based production.</i></p> <p>4) <i>The danger of the modern pseudo eco-products – analysis of the present situation.</i></p> <p>5) <i>Waste-free products from renewable fibres.</i></p>
NUMBER OF PARTICIPANTS	(4) Researchers from public/private institutions	(1) local/regional/national policy makers
	(0) private investors	(21) enterprises
	(11) others	

PROJECT PARTNER

Institution name: **Latvian Technological center** Project Manager: Dzintra Znotiņa

Email: dzintraznotina@inbox.lv

6.5 Fact sheets from national workshops in Lithuania

6.5.1 First National workshop in Lithuania

TITLE OF THE EVENT	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international competitiveness of Lithuanian SMEs through the environmental research?	
DATE	2012.09.19	
PLACE	Vilnius	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	How to employ environmental research results for the benefit of businesses	
	Comercialization of environmental research results. Opportunities and prospects	
	Presentation of the PROCEED project and opportunities for cooperation it creates in Central and Easter Europe.	
	National and EU public and private financing opportunities for the innovative businesses	

MAIN RESULTS	Research needs	<p>Main environmental challenges lies down in the following industry sectors:</p> <ul style="list-style-type: none"> • Biogas • Decentralized water treatment • Sustainable construction • Surface treatment and resource efficiency
	Ideas for Research	<p>Accordingly to the identified industry sectors the following research areas could be proposed (compiled with support of Lithuanian Institute of Environmental Engineering):</p> <ul style="list-style-type: none"> • using biogas in public transport and developing necessary infrastructure • biogas production in wastewater treatment plants • production of biogas from biogenic residues, usage of fermentation residue as fertiliser • demand driven electricity production from biogas for increasing grid stability • substituting upgraded biogas for natural gas and injecting it into the gas grid • establishing long-term goals (e.g. on buildings' energy performance) adapted to the development of the construction sector

		<ul style="list-style-type: none"> • establishing mandatory performance criteria which are ambitious and adjust over time (e.g. for building components or whole buildings) • establishing sustainable public procurement rules for the construction sector • defining criteria for the energy passport • creating a certificate and certification process (which allows for adaptation) • informing SMEs and associations in the sector, raising awareness at the end-users
NUMBER OF PARTICIPANTS	(8) Researchers from public/private institutions	() local/regional/national policy makers
	() private investors	(3) enterprises
	() others	

PROJECT PARTNER

Institution name: Lithuanian Innovation centre Project Manager: Mantas Vilys

Email m.vilys@lic.lt

6.5.2 Second National workshop in Lithuania

TITLE OF THE EVENT	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international competitiveness of Lithuanian SMEs through the environmental research?	
DATE	2012.09.24	
PLACE	Kaunas	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	How to employ environmental research results for the benefit of businesses	
	Comercialization of environmental research results. Opportunities and prospects	
	Presentation of the PROCEED project and opportunities for cooperation it creates in Central and Easter Europe.	
	National and EU public and private financing opportunities for the innovative businesses	

MAIN RESULTS	Research needs	<p>Main environmental challenges lies down in the following industry sectors:</p> <ul style="list-style-type: none"> • Biogas • Decentralized water treatment • Sustainable construction • Surface treatment and resource efficiency
	Ideas for Research	<p>Accordingly to the identified industry sectors the following research areas could be proposed (compiled with support of Lithuanian Institute of Environmental Engineering):</p> <ul style="list-style-type: none"> • using biogas in public transport and developing necessary infrastructure • biogas production in wastewater treatment plants • production of biogas from biogenic residues, usage of fermentation residue as fertiliser • demand driven electricity production from biogas for increasing grid stability • substituting upgraded biogas for natural gas and injecting it into the gas grid • establishing long-term goals (e.g. on buildings' energy performance) adapted to the development of the construction sector • establishing mandatory performance criteria which are ambitious and adjust over time (e.g.

		for building components or whole buildings) <ul style="list-style-type: none"> • establishing sustainable public procurement rules for the construction sector • defining criteria for the energy passport • creating a certificate and certification process (which allows for adaptation) • informing SMEs and associations in the sector, raising awareness at the end-users
NUMBER OF PARTICIPANTS	(11) Researchers from public/private institutions	(3) local/regional/national policy makers
	() private investors	(5) enterprises
	() others	

<p>PROJECT PARTNER</p> <p>Institution name: Lithuanian Innovation centre Project Manager: Mantas Vilys</p> <p>Email m.vilys@lic.lt</p>

6.5.3 Third National workshop in Lithuania

TITLE OF THE EVENT	Increasing environmental effectiveness of Lithuanian businesses. Innovation. Public support. How to foster business development and international competitiveness of Lithuanian SMEs through the environmental research?	
DATE	2012.09.27	
PLACE	Klaipėda	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	How to employ environmental research results for the benefit of businesses	
	Comercialization of environmental research results. Opportunities and prospects	
	Presentation of the PROCEED project and opportunities for cooperation it creates in Central and Easter Europe.	
	National and EU public and private financing opportunities for the innovative businesses	

MAIN RESULTS	Research needs	<p>Main environmental challenges lies down in the following industry sectors:</p> <ul style="list-style-type: none"> • Biogas • Decentralized water treatment • Sustainable construction • Surface treatment and resource efficiency
	Ideas for Research	<p>Accordingly to the identified industry sectors the following research areas could be proposed (compiled with support of Lithuanian Institute of Environmental Engineering):</p> <ul style="list-style-type: none"> • using biogas in public transport and developing necessary infrastructure • biogas production in wastewater treatment plants • production of biogas from biogenic residues, usage of fermentation residue as fertiliser • demand driven electricity production from biogas for increasing grid stability • substituting upgraded biogas for natural gas and injecting it into the gas grid • establishing long-term goals (e.g. on buildings' energy performance) adapted to the development of the construction sector • establishing mandatory performance criteria which are ambitious and adjust over time (e.g.

		for building components or whole buildings) <ul style="list-style-type: none"> • establishing sustainable public procurement rules for the construction sector • defining criteria for the energy passport • creating a certificate and certification process (which allows for adaptation) • informing SMEs and associations in the sector, raising awareness at the end-users
NUMBER OF PARTICIPANTS	(12) Researchers from public/private institutions	(4) local/regional/national policy makers
	() private investors	(8) enterprises
	() others	

PROJECT PARTNER

Institution name: Lithuanian Innovation centre Project Manager: Mantas Vilys

Email m.vilys@lic.lt



6.6 Fact sheets from national workshops in Poland

6.6.1 First National workshop in Poland

TITLE OF THE EVENT	Commercialization of research projects	
DATE	17.10.12	
PLACE	University of Warsaw, Warsaw, Poland	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. IPR of the research projects	
	2. Process of creating value	
	3. From research to the market (e.g. spin-off enterprises)	
	4. Commercialization cycle	

MAIN RESULTS	Research needs	<i>From the workshop we could conclude that it is very needed to raise scientists awareness about what industry and other sectors wants from RTD sector (not the other way round).</i>
	Ideas for Research	<i>More and more scientists are aware that they will achieve better results when they combine their energy, passion and efforts in creating concrete research projects.</i>
NUMBER OF PARTICIPANTS	(11) Researchers from public/private institutions	(2) local/regional/national policy makers
	() private investors	(1) enterprises
	(7) others	

PROJECT PARTNER

Institution name: *University of Warsaw* Project consultant *Piotr Musial*

Email *pmusial@uott.uw.edu.pl*



6.6.2 Second National workshop in Poland

TITLE OF THE EVENT	Technology Transfer and exchange of good practices in frames of EEN & PROCEED Project cooperation	
DATE	06.12.2012	
PLACE	Zamosc, Poland	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1. Main idea about PROCEED project	
	2. PROCEED project tools (database, RSN, SWOT)	
	3. Exchange of technology transfer good practices amongst different institutions	

MAIN RESULTS	Research needs	<i>More open meetings with different sector groups, which enable all participants to understand other style of thinking and acting.</i>
	Ideas for Research	<i>Scientists should more and more aware that ideas for research, which comes from other sectors are to be taken into consideration, cause this is direct demand for local or even national economy.</i>
NUMBER OF PARTICIPANTS	(6) Researchers from public/private institutions	(6) local/regional/national policy makers
	() private investors	() enterprises
	() others	

PROJECT PARTNER
Institution name: <i>University of Warsaw</i> Project consultant <i>Piotr Musiał</i>
Email <i>pmusial@uott.uw.edu.pl</i>



6.6.3 Third National workshop in Poland

TITLE OF THE EVENT	Commercialization of research projects	
DATE	14.12.12	
PLACE	Olsztyn, Poland	
TARGET	✓ Researchers from public/private institutions	✓ local/regional/national policy makers
	✓ private investors	✓ enterprises
MAIN TOPICS	1. EEN actions in Poland & main idea about PROCEED project, project tools (database, RSN, SWOT)	
	2. Technologies of micro biogas plant	
	3. Potential of algae biomass as a substrate for biogas plant	
	4. Energetic application of waste from biogas plant	
	5. Legislation conditionings of biogas development	
	6. Financial support for biogas plant investments	
	7. BioEnergy Farm - biogas plant profitability calculation	

MAIN RESULTS	Research needs	
	Ideas for Research	<i>New forms of biomass substrates for biogas plants; more focus on how to use waste from biogas plants; innovations in technologies for any size of biogas plants.</i>
NUMBER OF PARTICIPANTS	(25) Researchers from public/private institutions	(22) local/regional/national policy makers
	(25) private investors	(21) enterprises
	(4) others	

PROJECT PARTNER

Institution name: *University of Warsaw* Project consultant *Piotr Musiał*
 Email *pmusial@uott.uw.edu.pl*



6.7 Fact sheets from national workshops in Romania

6.7.1 First National workshop in Romania

TITLE OF THE EVENT	"PUBLIC VERSUS PRIVATE ENVIRONMENTAL RESEARCH"	
DATE	Thursday, 26th of April, 2012	
PLACE	Arad, Romania	
TARGET	✓ Researchers from public/private institutions	✓ local/regional/national policy makers
	✓ private investors	✓ enterprises
MAIN TOPICS	1. The stimulation of cooperation between R&D institutions the development innovation (RDI), companies, enterprises	
	2. Increasing access to RDI	
	3. Best practices	
	4. Interactive discussions between participants	

MAIN RESULTS	Research needs	- accessing funds for research - best practice, visits
	Ideas for Research	-exploring new opportunities in biomass energy and other renewable energies
NUMBER OF PARTICIPANTS	(19) Researchers from public/private institutions	() local/regional/national policy makers
	(3) private investors	(3) enterprises
	(4) others	

PROJECT PARTNER

Institution name: CCIA ARAD

Project Manager: ING. SIMONA HAPRIAN

Email: simona.haprian@ccia-arad.ro



6.7.2 Second National workshop in Romania

TITLE OF THE EVENT	NATIONAL WORKSHOP - SWOT ANALYSIS ON RESEARCH OF ENVIRONMENTAL PROTECTION IN THE PRIVATE SECTOR	
DATE	Thursday, 6th of September, 2012	
PLACE	Arad, Romania	
TARGET	√ Researchers from public/private institutions	√ local/regional/national policy makers
	√ private investors	√ enterprises
MAIN TOPICS	1. SWOT analysis, presentation of results - the situation in Romania	
	2. Social network of researchers - Presentation development group on LinkedIn	
	3. Presenting the results of the project evaluation projects PROCEED - Romania's situation	
	4. Presenting the results of the project evaluation projects PROCEED - Romania's situation	
	5. Examples of good practice from projects evaluated in PROCEED	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> • new technology transfer agreements • better synergies with existing networks and projects supporting the coordination of environmental research in Europe • better communication and a better understanding of research results by policymakers • an increased number of research institutions in Central Europe participating in collaborative research projects, including associated countries • awareness of intellectual property issues • a social network where EU scientists can share ideas publications and cooperation
	Ideas for Research	<ul style="list-style-type: none"> • well-trained researchers and research structures lead to actions, • a coherent and supportive national and regional policy framework to manage and finance researchers • employed industrial economic interests interact with research institutions to communicate their needs for innovation and contributing to the development and uptake of research results as final destination



NUMBER OF PARTICIPANTS	(2) Researchers from public/private institutions	() local/regional/national policy makers
	(9) private investors	(7) enterprises
	(4) others	

PROJECT PARTNER

Institution name: CCIA ARAD

Project Manager: ING. SIMONA HAPRIAN

Email: simona.haprian@ccia-arad.ro

6.7.3 Third National workshop in Romania

TITLE OF THE EVENT	Boosting research in environmental protection field	
DATE	31 October, 2012	
PLACE	294 Splaiul Independentei, 6th District, 060031, Bucharest, Romania (Library Hall)	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input checked="" type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1. boosting research in environmental protection field	
	2. collaboration between private and public research institutes	
	3. promoting the PROCEED search tools (RSN and PROCEED database)	
	4.-	

MAIN RESULTS	New RSN members	Taking into account the big number of students present at the workshop, those were invited to make account on the PROCEED RSN. In Romania the scientific web platforms are used also by students and by teachers with the aim to enlarge their basic knowledge on specific research fields.
	National financing calls	The representative of Environment and Forests Ministry spoke about new financing call available also for private and public research companies. The participants from private sectors were very interested about this call. The national workshop was a very good opportunity for those to be in contact with the national authorities for the environmental protection.
NUMBER OF PARTICIPANTS	(15) Researchers from public/private institutions	(3) local/regional/national policy makers
	(0) private investors	(0) enterprises
	(7) others	

PROJECT PARTNER

Institution name: National Institute for Research and Development in Environmental Protection

Project Manager: PhD. Eng. DEÁK György

Email: incdpm@incdpm.ro

6.8 Fact sheets from national workshops in Serbia

6.8.1 First National workshop in Serbia

TITLE OF THE EVENT	Maximising the value of environmental research	
DATE	28.03.2012	
PLACE	Chamber of Commerce and Industry of Serbia, Belgrade	
TARGET	√ Researchers from public/private institutions	√ local/regional/national policy makers
	□ private investors	√ enterprises
MAIN TOPICS	1. PROCEED project; Research Social Network	
	2. SWOT analysis - presentation of results	
	3. National and EU financing opportunities	
	4. Sharing of environmental research results	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - More financing opportunities - Incorporate communication plans and strategies into research projects - Technical assistance on administrative procedures for participation in EU projects
	Ideas for Research	<ul style="list-style-type: none"> - Efficient Energy-based Management at neighbourhood-level - Recover metals from electronic equipment waste
NUMBER OF PARTICIPANTS	(10) Researchers from public/private institutions	(2) local/regional/national policy makers
	(2) private investors	(5) enterprises
	(1) others	

PROJECT PARTNER

Institution name: The Mihailo Pupin Institute

Project Manager: Prof. Dr. Sanja Vranes

Email: sanja.vranes@pupin.rs

6.8.2 Second National workshop in Serbia

TITLE OF THE EVENT	Boosting and securing eco-innovations through new partnerships	
DATE	31.05.2012	
PLACE	Belgrade Fair	
TARGET	√ Researchers from public/private institutions	√ local/regional/national policy makers
	□ private investors	√ enterprises
MAIN TOPICS	1. Presentation of the PROCEED project and database	
	2. Sources of funding; How to apply	
	3. Intellectual property issues	
	4. Collection of ideas for research	

MAIN RESULTS	Research needs	- Less "Science push" and more "Market pull" based research - Better understanding of IPR - Converting scientific ideas to good project proposals
	Ideas for Research	- Medical waste management - Using ash, slag and sulphur gypsum for road making
NUMBER OF PARTICIPANTS	(8) Researchers from public/private institutions	(1) local/regional/national policy makers
	(4) private investors	(0) enterprises
	(3) others	

PROJECT PARTNER	
Institution name: The Mihailo Pupin Institute	Project Manager: Prof. Dr. Sanja Vranes
Email: sanja.vranes@pupin.rs	

6.8.3 Third National workshop in Serbia

TITLE OF THE EVENT	Combining environmental priorities with economic opportunities	
DATE	12.10.2012	
PLACE	Belgrade Ecofair	
TARGET	√ Researchers from public/private institutions	√ local/regional/national policy makers
	□ private investors	√ enterprises
MAIN TOPICS	1. PROCEED project; Research Social Network	
	2. Technology Transfer opportunities	
	3. Intellectual property issues	
	4. Good practice examples	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> - More technology transfer agreements - Better understanding of industry requirements - Increased publishing of practice-based research results - Better industrial outreach of project outcomes
	Ideas for Research	<ul style="list-style-type: none"> - High frequency equipment for air pollution removal - Ship waste material management
NUMBER OF PARTICIPANTS	(11) Researchers from public/private institutions	(2) local/regional/national policy makers
	(3) private investors	(5) enterprises
	(2) others	

PROJECT PARTNER

Institution name: The Mihailo Pupin Institute

Project Manager: Prof. Dr. Sanja Vranes

Email: sanja.vranes@pupin.rs

6.9 Fact sheets from national workshops in Slovenia

6.9.1 First National workshop in Slovenia

TITLE OF THE EVENT	Podjetniška delavnica in » matchmaking » na temo krepitve inovacijske kulture v podjetju, intelektualne lastnine ter prednostih sodelovanja z RR institucijami <i>Entrepreneurial workshop and matchmaking: incentives to innovative culture in companies, intellectual property and cooperation with RTD institutions</i>	
DATE	18.12.2012	
PLACE	Regional Chamber of Commerce and Industry of Pomurje	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. incentives to innovative culture in companies	
	2. intellectual property rights	
	3. presentation of applicative research projects of RTD institutions (KI, IJS, NIB)	

MAIN RESULTS	Research needs	<i>Networking of companies and IJS and KI (environmental technologies). Next steps: Technology/Knowledge transfer to companies.</i>
NUMBER OF PARTICIPANTS	(3) Researchers from public/private institutions	(6) local/regional/national policy makers
	() private investors	(25) enterprises
	() others	

PROJECT PARTNER

Institution name: Chamber of Commerce and Industry of Slovenia

Project Manager: Simona Rataj

Email: Simona.Rataj@gzs.si

6.9.2 Second National workshop in Slovenia

TITLE OF THE EVENT	Conference environment, social responsibility, development	
DATE	05.02.2013	
PLACE	CCIS, Ljubljana	
TARGET	<input checked="" type="checkbox"/> Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input checked="" type="checkbox"/> enterprises
MAIN TOPICS	1. Social responsibility of companies linked to reporting tools and good practice	
	2. Nanotechnology - development opportunities	
	3. Two innovative projects - good practice	
	4.	

MAIN RESULTS	Research needs	<i>[environmental input for research objectives]</i>
	Ideas for Research	<i>[incorporating environmental policy into research projects]</i>
NUMBER OF PARTICIPANTS	(9) Researchers from public/private institutions	() local/regional/national policy makers
	() private investors	(49) enterprises
	() others	

PROJECT PARTNER

Institution name: Chamber of Commerce and Industry of Slovenia

Project Manager: Simona Rataj

Email: Simona.Rataj@gzs.si

6.10 Fact sheets from national workshops in Italy

6.10.1 First National workshop in Italy

TITLE OF THE EVENT	Promoting the European Environmental Research	
DATE	10.05.2012	
PLACE	Verona Exhibition Centre	
TARGET	√ Researchers from public/private institutions	√ local/regional/national policy makers
	□ private investors	√ enterprises
MAIN TOPICS	1. Presentation of PROCEED database and RSN	
	2. IPR and Technological Transfer issues	
	3. EU funds for research	
	4. PROCEED project desks	

MAIN RESULTS	Research needs	
	Ideas for Research	
NUMBER OF PARTICIPANTS	(5) Researchers from public/private institutions	(1) local/regional/national policy makers
	(15) private investors	(8) enterprises
	(3) others	

PROJECT PARTNER

Institution name: Unioncamere del Veneto - Eurosportello del Veneto

Project Manager: Filippo Mazzariol

Email: filippo.mazzariol@europa-sportelloveneto.it

6.11 Fact sheets from national workshops in Denmark

6.11.1 First National workshop in Denmark

TITLE OF THE EVENT	Opportunities in Denmark after your Ph.D. is done	
DATE	June 28th, 2012	
PLACE	Agro Business Park	
TARGET	X Researchers from public/private institutions	<input type="checkbox"/> local/regional/national policy makers
	<input type="checkbox"/> private investors	<input type="checkbox"/> enterprises
MAIN TOPICS	1. Entrepreneurship	
	2. Contact to companies	
	3. Find research results and partners from Eastern Europe via www.envimpact.eu	
	4.	

MAIN RESULTS	Research needs	<i>Generally there was a lot of interest in help with applications for funding and getting involved in FP7 consortia to be able to continue researching.</i>
	Ideas for Research	Use of near-infrared spectroscopy for biogas production and/or measurement of miscanthus yield for energy production. Reduction of methane production in cow stomachs through feed composition and/or supplements.
NUMBER OF PARTICIPANTS	(16) Researchers from public/private institutions	() local/regional/national policy makers
	() private investors	() enterprises
	() others	

PROJECT PARTNER

Institution name: Agro Business Park

Project Manager: Simon Poulsen

Email: sp@agropark.dk

6.11.2 Second National workshop in Denmark

TITLE OF THE EVENT	Linking Research & Agriculture	
DATE	November 29th, 2012	
PLACE	Agromek Agricultural Trade fair in Herning	
TARGET	X Researchers from public/private institutions	X local/regional/national policy makers
	X private investors	X enterprises
MAIN TOPICS	1. Introduction to ABP and the PROCEED project	
	2. How to find research via the database and RSN	
	3. Presentations from agricultural researchers	
	4. Open discussion of project ideas	

MAIN RESULTS	Research needs	<i>Interest in research projects that limit the negative effects from agriculture on the environment. Research projects that can improve the economy for farmers and make agriculture more efficient.</i>
	Ideas for Research	<i>Intelligent draining systems to limit nutrients leaving the field via drain pipes, cleansing air in stables for the benefit of animals and farmers, smell reduction in manure and biogas production.</i>
NUMBER OF PARTICIPANTS	(Min. 15) Researchers from public/private institutions	(?) local/regional/national policy makers
	(?) private investors	(Min. 25) enterprises
	Approx. 45 altogether (open event with no sign up required)	

PROJECT PARTNER

Institution name: Agro Business Park

Project Manager: Simon Poulsen

Email: sp@agropark.dk



6.12 Fact sheets from national workshops in Greece

6.12.1 First National workshop in Greece

TITLE OF THE EVENT	NATIONAL WORKSHOP FOR RENEWABLE ENERGY	
DATE	21/09/2012	
PLACE	Heraklion- Crete-Greece	
TARGET	X Researchers from public/private institutions	X local/regional/national policy makers
	X private investors	X enterprises
MAIN TOPICS	1. Presentation of Proceed project –Proceed Database -RSN	
	2. Funding of Research programs	
	3. Presentation of Crete's Research stakeholders <ul style="list-style-type: none"> • Technical University of Crete • Technological Educational Institute of Heraklion • Science and Technology Park of Crete Mr Artemis Saitakis 	
	4. Cretan Energy Cluster	
	5. Presentation of Cretan innovative Enterprises <ul style="list-style-type: none"> • Karatzis S.A • Plastika Kritis S.A • Mechatron S.A 	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> • There is a lack of communication between Researchers and Industry • There are many opportunities on Renewable Energy Market development • Energy Clustering opportunities • Cooperation schemes
	Ideas for Research	<ul style="list-style-type: none"> • The research centres must do a more customized research for products and services companies need. • Interaction between renewable Energy • Proposals for renewable Energy services' efficiency improvement
NUMBER OF PARTICIPANTS	(9) Researchers from public/private institutions	(4) local/regional/national policy makers



	(2) private investors	(5) enterprises
	(3) others	

PROJECT PARTNER

Institution name: **Heraklion Chamber of Commerce**

Project Manager: **Michalis Katharakis**



6.12.2 Second National workshop in Greece

TITLE OF THE EVENT	SMEs- Energy- Environment:Recent revolutions	
DATE	20/12/2012	
PLACE	Heraklion- Crete-Greece	
TARGET	X Researchers from public/private institutions	X local/regional/national policy makers
	X private investors	X enterprises
MAIN TOPICS	1. Presentation of Proceed project and tools	
	2. Research offer and demand in Crete	
	3. Funding of Research programs	
	4. Environmental management in SMEs	
	5. Saving energy for enterprises	

MAIN RESULTS	Research needs	<ul style="list-style-type: none"> • There is a lack of communication between offer and demand of research in the region of Crete. • There is a big interest from SME's in the field of Energy saving • Due to financial crisis, SMEs do not give the proper emphasis on environmental management • There are many opportunities on Renewable Energy Market development
	Ideas for Research	Ways of collaboration between SMEs and researchers in the field of energy saving New schemes of SMEs and research Centres for submission of R & D proposals.
NUMBER OF PARTICIPANTS	(5) Researchers from public/private institutions	(2) local/regional/national policy makers
	(3) private investors	(10) enterprises
	Approx. 45 altogether (open event with no sign up required)	

PROJECT PARTNER
Institution name: Heraklion Chamber of Commerce
Project Manager: Michalis Katharakis